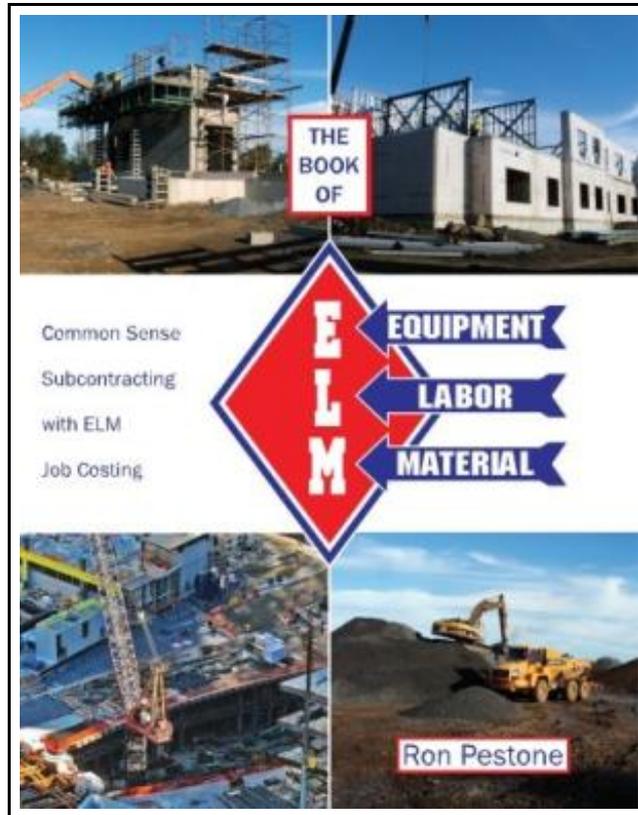


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Llumina Press, United States, 2014. Paperback. Book Condition: New. 277 x 213 mm. Language: English Brand New Book ***** Print on Demand *****. I know 20 people who should read this book and live by it but some of them are my competition and I hope they never read it. The vendor relationship spoken about in this book is imperative, some contractors think they can burn or abuse vendors and it always comes back to haunt them. This is a necessary and important book. Garry Boyce Jr., President, Boyce Excavating Co. Inc. Major excavating contractor in upper New York State. Mr. Pestone has hit the nail on the head with this book. It s a must read for anyone in the industry. He writes to the construction person who is working his way up the ranks or worked up through the ranks, in a language that is right from the job site. He makes a very interesting read on a subject that could be very difficult. Ed Dillon, Estimator, TDX Construction Corp. Managed the construction of projects for more than three billion dollars and is ranked as one of the ten largest CM firms in the region. If you are going into this crazy business or have been in it for a lifetime.read this book.you will learn something from a honest.tell it like it is guy who has been on both sides of the table. Wish he wrote it 25 years ago. Thomas Iannelli, President, Iannelli Construction Corp. CMAA Metro New York/New Jersey Award of Excellence, NY Construction News Top Contractor of the Year, Subcontractors Trade Association, Builder of the Year. The writer has shared an in-depth knowledge of the construction industry that few get the experience to obtain. A work life as a contractor, a Vice President for a...



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